

# Noman Nawaz Khan

**Computer Scientist** 

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#### 🖙 www.fiver.com/iamayshk

Results-driven professional with leadership, analytical thinking, efficient time management, and strong presentation and persuasion skills.

## Education

Punjab College

FSC, Pre Engineering

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(September 02, 2017 - September 02, 2019)

Motivated graduated with FSC Pre-Engineering degree

• Strong aptitude for engineering concepts and problem-solving

• Solid foundation in mathematics, physics, and essential subjects

## University of Management and Technology

BS, Computer Science 3.10 CGPA

(September 04, 2019 - September 03, 2023)

- Outstanding academic record with high grades and notable achievements
- Skilled in practical problem-solving using cuttingedge technologies and best practices
- Exceptional analytical, leadership, and teamwork skills

## **Work Experience**

## Fiverr/Upwork/Linkedin

Lead Generation || Digital Marketing || Business Developer || Content Writer || Data Minning (February 03, 2019 - February 06, 2023)

• 4 years experience with 5 Star Ratings, Top Notch Quality Work

 Accomplished Business Development Projects creating engaging content and implementing Strategies

Proficient virtual assistant with strong organizational skills

• Versatile professional excelling in multitasking and adaptation

## Linetech Digital

Business Developer || CRM (June 02, 2023 - October 15, 2023)

- Experienced Business Developer driving growth through strategic CRM utilization
- Expertise in implementing and optimizing CRM systems for tech digital firms
- Successfully secured key contracts and increased customer retention
- Contributed to revenue growth by aligning CRM strategies with company goals

http://www.linetechdigital.com/

## Projects

## **Final Year Project**

Emotion Recognition through Voice and Text using NLP techniques

## (February 02, 2022 - February 02, 2023)

• Python-based emotion recognition application

- Classified emotions in text and voice datasets
- NLP techniques for accurate emotional analysis
  - Applied machine learning algorithms

## Web Scraping | Lead Generation

E-Commerece Product Details | Complete Website Scrap | Google Maps Data | Social Sites | Internet Data

## (February 28, 2022 - February 12, 2023)

 E-Commerce product details and website scraping
 Google Maps data extraction and social sites analysis

• Internet data mining for valuable insights

· Generated actionable insights and Market research

#### Virtual Assistant

Lead Generation || Digital Marketing | B2B | E-Commerce | IT | Social Sites (Linkedin) | CRM | Content Marketing

(April 04, 2023 - February 01, 2023)

- Utilized CRM and content marketing to drive successful lead generation
- Attracted and converted valuable leads through targeted techniques
- Leveraged for effective audience engagement and business growth

## Wordpress Development | Graphic Designing

Portfolio Website | Customer Oriented Websites | Creating Logos | Banners | Editing (January 02, 2022 - February 05, 2023)

- Created portfolio website with custom content and graphics
  - Offering comprehensive digital content creation services
- Provided visually appealing and engaging solutions.

## 🖙 iamnoumank.com

#### **Content Writing**

Youtube Script Writing | Email Writing | Resume Writing | E-Commerce Descriptions | Product Listings

- Delivering high-quality, tailored content for diverse
   needs
  - Engaging content across various formats and platforms
  - Skilled in understanding and meeting client
     requirements effectively

## Digital Marketing | Social Media Handler | Video Editing

Video Editing | Data Minning | Office Work

- Expertise in various aspects of virtual assistance to deliver exceptional services
- Skilled in transforming tasks to efficiently perform virtual assistance jobs
  - Skilled in managing social media platforms and creating engaging content

Business Developer Expert

> Web Scraping Expert

Content Writing
Expert

Graphic Design Intermediate

**Creative Writing** 

Gaming

CRM Expert
Digital Marketing Expert
Virtual Assistant Expert
Video Editing Intermediate
Technology Enthusiast Fitness and Well-being
Microsoft

Microsoft Workshop Expert Microsoft with VBA in excel Business Devleoper Project Management Tech Expert in Business developing with strategies

## Publications

Interests

Certifications

Skills

## **Emotion Recognition By Using NLP techniques**

Google Scholar

https://www.researchgate.net/publication/37441

 5732\_ER\_Through\_Voice\_and\_Text\_by\_using\_NLP\_T echniquies

#### Languages

English Proficient

Punjabi

Upper Intermediate

Urdu Native