

Noman Nawaz Khan

Computer Scientist

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Results-driven professional with leadership, analytical thinking, efficient time management, and strong presentation and persuasion skills.

Education

Punjab College

FSC, Pre Engineering

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(September 02, 2017 - September 02, 2019)

Motivated graduated with FSC Pre-Engineering degree

• Strong aptitude for engineering concepts and problem-solving

• Solid foundation in mathematics, physics, and essential subjects

University of Management and Technology

BS, Computer Science 3.10 CGPA

(September 04, 2019 - September 03, 2023)

- Outstanding academic record with high grades and notable achievements
- Skilled in practical problem-solving using cuttingedge technologies and best practices
- Exceptional analytical, leadership, and teamwork skills

Work Experience

Fiverr/Upwork/Linkedin

Lead Generation || Digital Marketing || Business Developer || Content Writer || Data Minning (February 03, 2019 - February 06, 2023)

• 4 years experience with 5 Star Ratings, Top Notch Quality Work

 Accomplished Business Development Projects creating engaging content and implementing Strategies

Proficient virtual assistant with strong organizational skills

• Versatile professional excelling in multitasking and adaptation

Linetech Digital

Business Developer || CRM (June 02, 2023 - October 15, 2023)

- Experienced Business Developer driving growth through strategic CRM utilization
- Expertise in implementing and optimizing CRM systems for tech digital firms
- Successfully secured key contracts and increased customer retention
- Contributed to revenue growth by aligning CRM strategies with company goals

http://www.linetechdigital.com/

Projects

Final Year Project

Emotion Recognition through Voice and Text using NLP techniques

(February 02, 2022 - February 02, 2023)

• Python-based emotion recognition application

- Classified emotions in text and voice datasets
- NLP techniques for accurate emotional analysis
 - Applied machine learning algorithms

Web Scraping | Lead Generation

E-Commerece Product Details | Complete Website Scrap | Google Maps Data | Social Sites | Internet Data

(February 28, 2022 - February 12, 2023)

 E-Commerce product details and website scraping
 Google Maps data extraction and social sites analysis

• Internet data mining for valuable insights

· Generated actionable insights and Market research

Virtual Assistant

Lead Generation || Digital Marketing | B2B | E-Commerce | IT | Social Sites (Linkedin) | CRM | Content Marketing

(April 04, 2023 - February 01, 2023)

- Utilized CRM and content marketing to drive successful lead generation
- Attracted and converted valuable leads through targeted techniques
- Leveraged for effective audience engagement and business growth

Wordpress Development | Graphic Designing

Portfolio Website | Customer Oriented Websites | Creating Logos | Banners | Editing (January 02, 2022 - February 05, 2023)

- Created portfolio website with custom content and graphics
 - Offering comprehensive digital content creation services
- Provided visually appealing and engaging solutions.

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Content Writing

Youtube Script Writing | Email Writing | Resume Writing | E-Commerce Descriptions | Product Listings

- Delivering high-quality, tailored content for diverse
 needs
 - Engaging content across various formats and platforms
 - Skilled in understanding and meeting client
 requirements effectively

Digital Marketing | Social Media Handler | Video Editing

Video Editing | Data Minning | Office Work

- Expertise in various aspects of virtual assistance to deliver exceptional services
- Skilled in transforming tasks to efficiently perform virtual assistance jobs
 - Skilled in managing social media platforms and creating engaging content

Business Developer Expert

> Web Scraping Expert

Content Writing
Expert

Graphic Design Intermediate

Creative Writing

Gaming

CRM Expert
Digital Marketing Expert
Virtual Assistant Expert
Video Editing Intermediate
Technology Enthusiast Fitness and Well-being
Microsoft

Microsoft Workshop Expert Microsoft with VBA in excel Business Devleoper Project Management Tech Expert in Business developing with strategies

Publications

Interests

Certifications

Skills

Emotion Recognition By Using NLP techniques

Google Scholar

https://www.researchgate.net/publication/37441

 5732_ER_Through_Voice_and_Text_by_using_NLP_T echniquies

Languages

English Proficient

Punjabi

Upper Intermediate

Urdu Native