



Nouman Nawaz Khan

Computer Scientist

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🔗 www.fiver.com/iamayshk

🔗 <https://www.upwork.com/freelancers/~01ff63347169f63669?s=1017484851352698997>

Results-driven professional with leadership, analytical thinking, efficient time management, and strong presentation and persuasion skills.

Work Experience

Fiverr

Freelancer || Business Developer
(February 03, 2019 - February 06, 2023)

- 4 years on Fiverr, 50+ projects, 5-star ratings
- Lead generation, web scraping, data mining, content writing services
- High-quality content creation with SEO strategies
- Customized WordPress websites development
- Captivating YouTube scripts and video editing
- Professional graphic design, including logos and promotional materials

Linkedin/Upwork

Lead Generation | Data Mining || Business Developer

(April 02, 2019 - September 12, 2023)

- Data mining and Lead Generation
- Developed effective lead generation strategies
- Delivered high-quality leads for successful conversions
- Strong analytical skills and results-driven approach
- Collaborative and client-focused communicator
- Up-to-date with industry trends and best practices
- Committed to exceeding client expectations

Education

Punjab College

FSC, Pre Engineering
A

(September 02, 2017 - September 02, 2023)

- Motivated graduated with FSC Pre-Engineering degree
- Strong aptitude for engineering concepts and problem-solving
- Solid foundation in mathematics, physics, and essential subjects

University of Management and Technology

BS, Computer Science
3.20 CGPA

(September 04, 2019 - February 07, 2023)

- Outstanding academic record with high grades and notable achievements
- Skilled in practical problem-solving using cutting-edge technologies and best practices
- Exceptional analytical, leadership, and teamwork skills

Projects

Final Year Project

Emotion Recognition through Voice and Text using NLP techniques

(February 02, 2022 - February 02, 2023)

- Python-based emotion recognition application
- Classified emotions in text and voice datasets
- NLP techniques for accurate emotional analysis
- Applied machine learning algorithms

Web Scraping | Lead Generation

E-Commerce Product Details | Complete Website Scrap | Google Maps Data | Social Sites | Internet Data

(February 28, 2022 - February 12, 2023)

- E-Commerce product details and website scraping
- Google Maps data extraction and social sites analysis
- Internet data mining for valuable insights
- Generated actionable insights and Market research

Virtual Assistant

Lead Generation || Digital Marketing | B2B | E-Commerce | IT | Social Sites (Linkedin) | CRM | Content Marketing

(April 04, 2023 - February 01, 2023)

- Utilized CRM and content marketing to drive successful lead generation
- Attracted and converted valuable leads through targeted techniques
- Leveraged for effective audience engagement and business growth

Content Writing

Youtube Script Writing | Email Writing | Resume Writing | E-Commerce Descriptions | Product Listings

- Delivering high-quality, tailored content for diverse needs
- Engaging content across various formats and platforms
- Skilled in understanding and meeting client requirements effectively

Wordpress Development | Graphic Designing

Portfolio Website | Customer Oriented Websites | Creating Logos | Banners | Editing

(January 02, 2022 - February 05, 2023)

- Created portfolio website with custom content and graphics
- Offering comprehensive digital content creation services
- Provided visually appealing and engaging solutions.

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Digital Marketing | Social Media Handler | Video Editing

Video Editing | Data Mining | Office Work

- Expertise in various aspects of virtual assistance to deliver exceptional services
- Skilled in transforming tasks to efficiently perform virtual assistance jobs
- Skilled in managing social media platforms and creating engaging content

Skills

Lead Generation

Expert



Data Mining

Expert



Virtual Assistant

Expert



Video Editing

Intermediate



Web Scraping

Expert



Content Writing

Expert



Wordpress Development



Graphic Design

Intermediate



Interests

Technology Enthusiast

Fitness and Well-being

Creative Writing

Gaming

Languages

English

Proficient



Punjabi

Upper Intermediate



Urdu

Native



Awards

Excellent Leadership

University

Excellent Leadership skills over all degree

Certifications

Marketing Campaigns

Workshop

Best Marketing Campaigns Runner

Microsoft

Microsoft Workshop

Expert Microsoft with VBA in excel

Business Developer

Project Management Tech

Expert in Business developing with strategies

Virtual Assistant Bootcamp

Enablers

Tools, techniques and administrative help to be used in Virtual Assistance

Publications

Emotion Recognition By Using NLP techniques

Google Scholar